

## CASE STUDY

# Understanding, Reducing and Controlling Unpredictable Azure Spend

*“Even with the help of our experienced corporate Cloud Center of Excellence, we continued to have growing, unpredictable Azure spend beyond budget. VIAcode found 32% savings and showed us how to achieve and maintain an optimized Azure operation.”*

- CTO, Global SaaS Company

## Background

With the support and help of their corporate Cloud Center of Excellence (CoE), a global SaaS provider provisions Azure resources for the development of their software solutions. The Cloud CoE provides the framework for governance needed to manage costs and security of the Azure operation; however, the company continued to experience unexpected costs, cost spikes, and budget overrun.

Given the company is primarily a software engineering organization, they had limited time for and experience with infrastructure operations and management. Coupled with the aggressive development schedules, that made it challenging for their technology teams to prioritize cost management, optimization, and system security over product delivery.

## Case Study At-a-Glance

**Industry:** Enterprise Software

**Products/Services:** SaaS solutions for legal management

**Company Size:** 600 employees worldwide

**Needs:** Azure cost management, governance, and automation

**Results:** Dramatic reduction of cost, improved governance, and cost management via automation

## Solution

VIAcode was already engaged in a long-term partnership with the company, helping the company to maintain its competitive advantage and rapidly deliver new, advanced product capabilities through the implementation of DevOps strategies and modernization of applications for the cloud. As a result, the company CTO knew VIAcode had deep expertise in Azure cloud operations and management, and he approached VIAcode for additional help.

To kick-off the engagement, VIAcode wanted to run its Azure Optimization Assessment (AOA) on all of the company's Azure subscriptions. The assessment would provide VIAcode with a detailed report of prioritized, actionable, and detailed recommendations for cost reduction, vulnerability mitigation and improved system monitoring.

However, the corporate Cloud CoE first needed to be convinced that VIAcode had the capabilities and competencies that would warrant the investment of time and access to their Azure operations. In addition, the CoE felt that the governance, process, and tools that were already in place should be sufficient to optimize their Azure subscriptions.

VIAcode collaborated with the Cloud CoE team, exposing them to the AOA approach, process, and deliverable. The CoE saw the AOA as an opportunity to validate their existing efforts, and because the cost of the AOA was funded by the Microsoft Digital Partner of Record (DPOR) program, there was no cost risk to the company.

### Using proprietary technology and tools, the VIAcode AOA process included:

- Collection of Azure operations data for 30 days to improve certainty of results
- Review and evaluation of the AOA report by VIAcode cloud experts
- Presentation of findings to all stakeholders, including the corporate CoE

- Collaboration with the company's IT teams to develop a strategy for implementation of the recommendations
- Implementation of recommendations and realization of optimization benefits

## Benefits

The results of the AOA were staggering – VIAcode helped the company uncover potential savings of 32% of their current Azure spend, or \$310K annually. Furthermore, the AOA report provided detailed, prioritized, and actionable recommendations needed to reduce Azure spend, improve security, and improve governance. The report included:

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12 strategies for reducing Azure cost – such as VM disk type optimization and cross-region optimization

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5 strategies for improving security

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11 governance suggestions to help maintain Azure in a near-optimized state

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VIAcode was also engaged to implement the prioritized recommendations so the company would realize these savings and other optimization benefits. With VIAcode, the company was able to:

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Significantly reduce Azure spend

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Recognize and plug process and governance gaps that allowed for unexpected cost and security exposure

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Mitigate potential security vulnerabilities

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Improve Azure visibility to ensure issues are recognized and triaged before impacting cost, security, and operations

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While many of the benefits of Azure optimization were recognized quickly, the company asked VIAcode to develop and implement a process, automations and governance that would help ensure a continuously optimized Azure state, while also providing the SaaS solution development teams with the flexibility they needed to deliver on schedule.

## Demonstrated ROI

VIAcode provides products and services for Azure migrations, optimization, management, and modernization. VIAcode has achieved multiple Microsoft Gold Azure Certifications and has over fifteen years of experience delivering solutions for Azure, SQL, Windows OS, O365, Azure SQL DB, DNS, DHCP, and NET/Java SCOM Management Packs. In addition, VIAcode develops/maintains the Microsoft Azure Demo platform used by thousands of Microsoft cloud solution architects worldwide and works directly with Microsoft IT and Microsoft product teams on the Azure portal, Service Fabric, Azure Stack, SQL Server, and SCOM.

## About VIAcode

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Contact VIAcode for more information:

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